

Proven Results:

- *In the stagnant food manufacturing industry, The Bama Companies, Inc. increased sales 72% from 1999 to 2004*



- *RJW Hamilton Hospital' occupancy rate grew from 70% to 90%.....more than 25% points higher than its nearest competitor*



- *Boeing Aerospace Support improved on -time delivery rate of 68% to 95% from 1995 to 2003*



The Lincoln Foundation for Performance Excellence

1415 West Diehl Road—MS 514- Naperville, Illinois 60563
Phone: 630-637-1595 x1 Fax: 630-579-1620
Website: www.lincolnaward.org

DO YOU WANT TO BE THE
BEST?

WE CAN GET YOU THERE!

Begin your Journey
&
Focus on Excellence



EXCELLENCE IS ACHIEVED WITH A FRAMEWORK THAT PROVIDES:

- Focusing— in the right direction*
- Addressing— all key elements needed for success*
- Aligning— all factors for achievement*
- Deploying— throughout the organization*

“Helping Illinois Organizations Excel”



Begin your Journey

RATIONALE: In order for you to grow in a cost efficient manner, you need to improve your organization and the products you provide. The stronger, more efficient you become, the better you serve your customer needs. We want you to be successful at your business operations which is why we highly recommend this organizational assessment process.

SUPPLIER BENEFITS

- Objective analysis of your business based on a proven framework
- A clear focus on how to grow and take your organization to the next level of success
- An improved relationship with your customers & suppliers
- The recognition of being an organization on a continuous improvement track
- The most cost effective consulting you can get

SIGN UP PROCESS

- Complete the registration form and send it in to The Lincoln Foundation for Performance Excellence with the program fee of \$7,500
- Assign an internal coordinator to be trained on the Lincoln/Baldrige criteria
- Attend a kick off meeting
- Schedule organizational profile and assessment dates

THE PROCESS

- Facilitate an “organizational profile” discussion that provides a snapshot of the organization, the key influences on how you operate and the key challenges you face
- Conduct an Internet-based assessment that will outline your strengths, opportunities for improvement, alignment & deployment issues along with the structural gaps based on a proven framework for excellence
- Conduct a site visit to confirm the results of the assessment, expand the assessment analysis, and develop a feedback report with strengths and identified opportunities for improvement
- Develop a plan of action for improvement
- Conduct a second organizational assessment at 12 month period
- Track progress towards sustainability at the 6 & 15 month milestones
- Review lessons learned & process improvements with stakeholders



Focus on Excellence



EXAMPLES OF SUCCESS

MEMORIAL HEALTH SYSTEM has a vision to be a national leader for excellence in patient care and a mission to “improve the health of the people and communities we serve”. Therefore, being serious about the mission and vision, it was imperative to have an objective set of criteria enabling the organization to understand its strength and recognize opportunities fostering improvement, innovation and sustainability. As a winner of the Lincoln Silver Award for Progress Towards Excellence in 2005, Memorial Health System utilized the Lincoln/Baldrige criteria to focus on alignment, empowerment and measurable improvement in the area of healthcare and financial results.



DELTA DENTAL

Everyone deserves a healthy smile



DELTA DENTAL OF ILLINOIS applying for a Lincoln award focused employees on the quality initiative and developed the ultimate team-building exercise on process integration. People like working in an environment where excellence is the standard. Using the Lincoln/Baldrige criteria reinforced the continuous improvement process with employees and provided a competitive advantage with potential customers. The feedback report helped prioritize opportunities for improvement and assign champions to each opportunity for improvement. A monthly leadership meeting kept the progress on track sustaining the focus for successful journey to excellence.

